

BEFORE THE  
ILLINOIS COMMERCE COMMISSION

IN THE MATTER OF: )  
)  
SAGE SPECTRUM, LLC )  
)  
Application for a certificate )  
of local and interexchange )  
authority to operate as a ) No. 08-0520  
reseller and facilities-based )  
carrier of telecommunications )  
services throughout the State )  
of Illinois. )

Chicago, Illinois  
October 7, 2008

Met, pursuant to notice, at 11:00 a.m.

BEFORE :

Ms. Bonita A. Benn, Administrative Law Judge

APPEARANCES :

MS. DANIELLE BURT  
2020 K Street  
Washington, D.C. 20006  
for the applicant;  
(telephonically)

MS. KAREN CHANG  
527 East Capitol Avenue  
Springfield, Illinois 62701  
for ICC staff.  
(telephonically)

SULLIVAN REPORTING COMPANY, by  
Francisco E. Castañeda, CSR,  
License No. 084-004235

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I N D E X

<u>Witnesses:</u>	<u>Direct</u>	<u>Cross</u>	<u>Re-direct</u>	<u>Re-cross</u>	<u>By Examiner</u>
ANDREW KARL	5	9			13

E X H I B I T S

<u>Number</u>	<u>For Identification</u>	<u>In Evidence</u>
Applicant's		
Exhibit No. 1	9	
Exhibit Nos. 3-8	26	

1           ADMINISTRATIVE LAW JUDGE BENN: Pursuant to the  
2           direction of the Illinois Commerce Commission, I now  
3           call Docket No. 08-0520. This is Sage Spectrum, LLC,  
4           an application for a certificate of local and  
5           interexchange authority to operate as a reseller and  
6           facilities-based carrier of telecommunications  
7           services throughout the State of Illinois.

8                       May I have the parties enter their  
9           appearances for the record.

10           MS. BURT: Your Honor, this is Danielle Burt an  
11           attorney at Bingham McCutchen. My address is 2020 K  
12           Street, Washington, D.C. 20006.

13           ADMINISTRATIVE LAW JUDGE BENN: And,  
14           Ms. McCutchen (sic), do you have a license to  
15           practice in Illinois?

16           MS. BURT: No, your Honor.

17           ADMINISTRATIVE LAW JUDGE BENN: Where are you  
18           licensed to practice?

19           MS. BURT: I am licensed to practice by the  
20           state of New York and by the District of Columbia.

21           ADMINISTRATIVE LAW JUDGE BENN: Are you aware  
22           whether the state of New York or the District of

1 Columbia has a reciprocal arrangement which allows an  
2 attorney to practice in Illinois?

3 MS. BURT: I cannot speak to New York, but I  
4 believe the District of Columbia does.

5 ADMINISTRATIVE LAW JUDGE BENN: Okay. In that  
6 case, will you be entering your appearance  
7 pro hoc vice today?

8 MS. BURT: Yes, your Honor, I am.

9 ADMINISTRATIVE LAW JUDGE BENN: Okay. Can I  
10 have the appearance of staff, please.

11 MS. CHANG: This is staff for Illinois Commerce  
12 Commission. My name is Karen Chang. My office is  
13 located at 527 East Capitol Avenue, Springfield,  
14 Illinois 62701.

15 ADMINISTRATIVE LAW JUDGE BENN: And, Ms. Chang,  
16 do you have any objection to Ms. Burt appearing  
17 pro hoc vice today?

18 MS. CHANG: Staff has no objection.

19 ADMINISTRATIVE LAW JUDGE BENN: It's my  
20 understanding, Ms. Burt, that you have Mr. Andrew  
21 Karl set to appear today?

22 MS. BURT: Yes, your Honor.

1           ADMINISTRATIVE LAW JUDGE BENN:   Mr. Karl, I'm  
2   going to swear you in.  
3   (Witness sworn.)  
4           ADMINISTRATIVE LAW JUDGE BENN:   Okay.  
5   Ms. Burt, you could proceed with your witness.  
6           MS. BURT:   Thank you, your Honor.  
7   (Witness previously sworn.)  
8   ANDREW KARL,  
9   called as a witness herein, having been first duly  
10  sworn, was examined and testified as follows:  
11    DIRECT EXAMINATION  
12    BY  
13    MS. BURT:  
14           Q     Would you please state your name, position  
15  and business address.  
16           A     My name is Andrew Karl.  My title is  
17  regulatory compliance manager of Sage Telecom, Inc.,  
18  which will offer a Sage Spectrum, LLC, under a  
19  management agreement.  My business address is 805  
20  Central Expressway, South Suite 100, Allen, Texas  
21  75013.  
22           Q     Could you please briefly describe your

1 responsibilities and background qualifications.

2 A My job responsibilities involve overseeing  
3 the regulatory compliance issues of the applicant,  
4 including certification, tariffs, reporting and  
5 responding to regulatory information requests.

6 I received a bachelor's of business  
7 administration and a minor in accounting from the  
8 University of North Texas in May 2006. I have seven  
9 years of telecommunications experience in the areas  
10 of customer service and regulatory affairs.

11 ADMINISTRATIVE LAW JUDGE BENN: Excuse me,  
12 Ms. Burt, I'm sorry to interrupt you. Could you  
13 please have your witness repeat how many years.

14 MS. BURT: Yes, your Honor.

15 BY MS. BURT:

16 Q Mr. Karl, could you please indicate again  
17 for the record how many years you have been working  
18 in telecommunications.

19 A Sure. I have seven years of  
20 telecommunication experience in customer service and  
21 regulatory affairs.

22 ADMINISTRATIVE LAW JUDGE BENN: Thank you.

1 MS. BURT: Thank you.

2 BY MS. BURT:

3 Q Mr. Karl, could you please state the  
4 authority being sought in the instant proceedings.

5 A The applicant seeks to offer all forms of  
6 resold and facilities-based interexchange and local  
7 exchange telecommunications services throughout the  
8 State of Illinois.

9 While the applicant does not intend to  
10 offer prepaid service initially, applicant may offer  
11 such services in the future; and, therefore, also  
12 seeks authority to provide prepaid services.

13 Q Mr. Karl, do you have with you today a copy  
14 of the document entitled Prefiled Testimony of Andrew  
15 Karl on behalf of Sage Spectrum, LLC?

16 A Yes, I do.

17 Q And was that document prepared by you or  
18 under your direction?

19 A Yes, it was.

20 Q And if I were to ask you the questions that  
21 are contained in that document today, would your  
22 answers be the same; or, if not, do you have any

1 corrections to make?

2 A My answers would be the same.

3 Q Would you please explain how Sage Spectrum,  
4 LLC, will obtain new customers?

5 A The applicant has not yet determined if  
6 outbound telemarketing will be used in Illinois. If  
7 applicant does intend to use outbound telemarketing,  
8 then applicant will comply with all rules regarding  
9 such.

10 Applicant's primary method of  
11 marketing will involve at least of mailers that  
12 generate inbound calls from perspective customers.

13 Q Thank you, Mr. Karl.

14 MS. BURT: I have no further direct questions  
15 for this witness. But I would ask that the prefilled  
16 testimony that was filed on September 30th, 2008, be  
17 received in evidence as if it were provided orally  
18 today.

19 ADMINISTRATIVE LAW JUDGE BENN: Ms. Chang, do  
20 you have any objection to entering the prefilled  
21 testimony as Exhibit 1 to the record?

22 MS. CHANG: Staff has no objection, your Honor.

1 (Whereupon, Applicant's Exhibit  
2 No. 1 was marked for  
3 identification.)  
4 ADMINISTRATIVE LAW JUDGE BENN: Okay. Then  
5 I'll allow you to proceed with cross-examination.  
6 MS. CHANG: Okay.  
7 CROSS-EXAMINATION  
8 BY  
9 MS. CHANG:  
10 Q Mr. Karl, this is Karen Chang. I have a  
11 couple of questions.  
12 You stated in your testimony that you  
13 have seven years -- I'm sorry.  
14 Okay. Mr. Karl you said you have  
15 seven years experience with telecommunications  
16 services. How long have you been with Sage  
17 Telecommunications, Incorporated?  
18 A I have been with Sage Telecom, Inc., for  
19 seven years.  
20 Q Okay. So the seven years you have in this  
21 industry is completely with Sage Telecom, Inc.?  
22 A That is correct.

1           Q     Okay. I was reading your testimony, and I  
2     hope that you can help me paint a better picture of  
3     this relationship.

4                     You said the Sage Spectrum, LLC, is  
5     owned by Sage HoldCo, LLC; is that correct?

6           A     That is correct.

7           Q     And then you said Sage Spectrum, LLC, will  
8     be operated by Sage Telecom, Inc.; is that correct  
9     also?

10          A     That is correct.

11          Q     So what is the relationship between Sage  
12     Koho -- HoldCo, LLC, and Sage Telecom, Inc.?

13          A     Well, just in regards to Sage Spectrum,  
14     LLC, and Sage Telecom, they are affiliates. They are  
15     not direct affiliates, but both Sage -- the HoldCo,  
16     LLC, and Sage Telecom do have a parent that they do  
17     share. It's very indirect; but, you know, in the  
18     scheme of the relationship, they do share a common  
19     parent.

20          Q     Okay. And what would that parent be?

21          A     I believe SP Sage Investments, LLC.

22     Because Sage Telecom, Inc.'s, parent is SP Sage, LLC.

1 And both SP Sage, LLC, and Sage Spectrum HoldCo both  
2 share SP Sage Investments, LLC.

3 Q Okay. Are you familiar with this  
4 consolidated financial statement that's filed with  
5 this application?

6 A Yes, ma'am.

7 Q Okay. Could you give to me this Sage  
8 Telecom, Inc., consolidated financial statement  
9 including what all affiliates operations?

10 A The affiliates that are included in that  
11 consolidated income statement, it would be Sage  
12 Telecom, Inc., and Sage Telecom of Texas LP. Sage  
13 Telecom of Texas LP operations in Texas only. And  
14 Sage Telecom, Inc., operates in ten other states.

15 Q And you say Sage Spectrum, LLC, so far has  
16 applied certificates in many states; is that correct?

17 A That is correct.

18 Q If Sage Spectrum, LLC, is granted a  
19 certificate to operate here in Illinois, will it be  
20 competing with Sage Telecom, Inc.?

21 A Sage Spectrum would not be competing with  
22 Sage Telecom, Inc. The purpose of Sage Spectrum, LLC

1     was initially created to -- for, like, the management  
2     to start getting acquisitions from other companies,  
3     and for those acquisitions to be under the Sage  
4     Spectrum, LLC. And also for Sage Spectrum to start  
5     offering services, for instance, in the future, like  
6     prepaid service, which Sage Telecom, Inc., does not  
7     currently do.

8             Q     Okay. So your position, Mr. Karl, is  
9     that -- are you -- please forgive me. I'm a little  
10    bit confused.

11            A     Okay.

12            Q     You are the regulatory compliance person  
13    for Sage Spectrum, LLC; is that correct?

14            A     No, that is not correct. I am the  
15    regulatory compliance manager of Sage Telecom, Inc.

16            Q     Okay. And what position are you in Sage  
17    Spectrum, LLC?

18            A     I am not an employee of Sage Spectrum, LLC.

19            Q     Okay. So what you have answered in my  
20    question earlier, you are saying that Sage Telecom,  
21    Inc., has a strategy and that strategy is to have  
22    Sage Spectrum, LLC, establish to -- for future

1 acquisitions?

2 A Correct. They would acquire customers from  
3 other companies. And another thing, they would also  
4 be in different types of market that Sage Telecom,  
5 Inc., is not currently in.

6 Q Okay. With this consolidated financial  
7 statement ended in December 2007, it's been nine  
8 months old, are you aware of any significant change  
9 of their financial condition since December of 2007?

10 A No, I'm not aware of any significant  
11 financial difference from the end of December 2007  
12 until now.

13 MS. CHANG: Okay. This is all the questions I  
14 have, your Honor.

15 ADMINISTRATIVE LAW JUDGE BENN: Okay. I have a  
16 few questions of my own. Give me one second.

17 EXAMINATION

18 BY

19 ADMINISTRATIVE LAW JUDGE BENN:

20 Q Okay. Mr. Karl? Mr. Karl, can you hear  
21 me?

22 A Yes, I can hear you.

1           Q     Okay. I understand from the application  
2     that the company is seeking authority to provide  
3     telecommunications services pursuant to  
4     Sections 13-403, 13-404 and 13-405 of the Public  
5     Utilities Act; is that correct?

6           A     That is correct.

7           Q     And pursuant to the Section 13-404, does  
8     the company plan to resell both local and  
9     interexchange services?

10          A     That is correct.

11          Q     Okay. Will the corporate name on the  
12     certificate be the same name as stating on the  
13     application, which is Sage Spectrum, LLC?

14          A     That is correct.

15          Q     And we've discussed a number of other  
16     companies, a parent company and another subsidiary.  
17     Is it my understanding today that there will be no  
18     assumed or doing business as names within the  
19     corporation?

20          A     That is correct.

21          Q     Okay. Where is your -- where is the LLC  
22     incorporated?

1           A     It is incorporated in Delaware.

2           Q     And where does Sage Spectrum, LLC, intend  
3     to maintain its books and records?

4           A     It would be in Texas.

5           Q     In Texas?

6           A     Correct.

7           Q     Is the corporate seeking permission to  
8     maintain those books and records outside of Illinois  
9     and in Texas pursuant to Illinois -- excuse me. 83  
10    Illinois Administrative Code Part 250?

11          A     That is correct.

12          Q     In addition, is Sage Spectrum, LLC, is  
13    seeking a waiver pursuant to Part 710 of the Uniform  
14    Systems of Accounts for telecommunications carriers?

15          A     That is correct.

16          Q     As well as Part 735, which is the  
17    procedures for governing the establishment of credit,  
18    billing deposits, termination of service, and  
19    issuance of telephone directories?

20          A     That is correct.

21          Q     Also, with regard to the local exchange  
22    services you're seeking, is the corporation also

1 seeking a variance from Section 735.180 of Part 735  
2 of the Code?

3 A That is correct.

4 Q And will the applicant be making  
5 arrangements with the local company to list its  
6 customers in its directories?

7 A That is correct.

8 Q Okay. Will Sage Spectrum, LLC, be  
9 providing its own technical support, or will you be  
10 using an outside service?

11 A In terms of technical support, do you mean  
12 like actual technicians?

13 Q Yes.

14 A We would use the ILECs' technicians for  
15 that.

16 Q ILECs? Could you expand on what type of  
17 technical support you'll be seeking from them?

18 A Sure.

19 For instance, for AT&T of Illinois, we  
20 would use -- their technicians would actually be  
21 dispatched to the customer's location.

22 It would be the employees of Sage

1     Spectrum that will actually run what they call a line  
2     test, which is a mechanized loop test, from the  
3     office in Texas. And then from there, they would  
4     dispatch through AT&T's user board and, you know,  
5     confirm an appointment. But it would be the actual  
6     AT&T technician that would show up at the customer's  
7     premises.

8           Q     And will Sage Spectrum be providing the  
9     customer services for the company?

10          A     It will be through Sage Telecom, Inc.

11          Q     Okay. So the customer service end will  
12     come through Sage Telecom, Inc.?

13          A     Correct.

14          Q     And the testing of any of the technical --  
15     for the technical support will take place by Sage  
16     Spectrum, LLC?

17          A     Well, actually, that will be through Sage  
18     Telecom.

19          Q     Okay. Through Sage Telecom?

20          A     Correct. I'm sorry.

21          Q     But the actual repair will be handled by  
22     the local company?

1           A     Correct.

2           Q     Okay.  One second.

3                     Who's the customer service going to

4     handle, again, please?  Is that Sage Spectrum, LLC?

5           A     It will be Sage Telecom, Inc.  Sage

6     Telecom, Inc., will provide customer service to Sage

7     Spectrum.

8           Q     And Sage Telecom will also handle the

9     testing for technical support?

10          A     That is correct.

11          Q     And the local company will handle the

12     actual repair?

13          A     Correct.

14          Q     Will Sage Spectrum, LLC, adhere to all

15     federal and state laws and regulations regarding

16     slamming and cramming?

17          A     That is correct.

18          Q     With regard to the managerial officers that

19     you provided as part of Exhibit D to the

20     application --

21          A     Yes, ma'am.

22          Q     -- can you tell me if these officers and

1 managers are employees of Sage Spectrum, LLC, or are  
2 they employees of Sage Telecom, Inc.?

3 A They are employees of Sage Telecom, Inc.

4 Q And in your prefiled testimony, you  
5 mentioned that there -- that these employees are  
6 operating -- will operate Sage Spectrum, LLC,  
7 pursuant to management agreement.

8 A That is correct.

9 Q If you know, could you give me a brief  
10 narrative of the management agreement between Sage  
11 Telecom, Incorporated, and Sage Spectrum, LLC?

12 A From one I'm aware of, the management  
13 agreement will provide management services and some  
14 initial financial support from Sage Telecom, Inc., to  
15 Sage Spectrum for a period of about a year. And then  
16 from then, it will just be customer service and  
17 operational and marketing support as well.

18 Q And who will be the managers and technical  
19 officers after that one-year period? Who will handle  
20 that?

21 A I believe it would still be through Sage  
22 Telecom, Inc.

1           Q     Will --

2           A     It's just --

3           Q     I'm sorry. Go ahead.

4           A     The first year would just be for the

5     financial support. All the operational and the

6     customer service and the management and the technical

7     will still be through Sage Telecom, Inc.

8           Q     Okay. So the manager -- managerial and the

9     technical will remain with Sage Telecom, Inc.?

10          A     Yes, ma'am.

11          Q     Okay. And other the persons named in

12     Exhibit D, are there any other management or

13     technical officers in the company other than those

14     mentioned today or included in your application?

15          A     I'm sorry?

16          Q     I'm sorry. So there are none other than

17     those mentioned on Exhibit D?

18          A     Correct.

19          Q     Okay. And I don't know if I asked you this

20     before. Has Sage Spectrum, LLC, been granted the

21     authority to transact business in Illinois?

22          A     No, it has not.

1 MS. CHANG: May I interrupt? This is staff.  
2 ADMINISTRATIVE LAW JUDGE BENN: Okay. Go  
3 ahead.  
4 MS. CHANG: It is true that Spectrum has --  
5 Sage Spectrum, LLC, has the authority to -- its  
6 Exhibit C to transact business in Illinois.  
7 ADMINISTRATIVE LAW JUDGE BENN: That's what I  
8 noted.  
9 THE WITNESS: Oh, yes. I'm sorry. I just --  
10 yes.  
11 ADMINISTRATIVE LAW JUDGE BENN: Okay.  
12 BY ADMINISTRATIVE LAW JUDGE BENN:  
13 Q So would you -- are you restating your  
14 answer to say that Sage Spectrum, LLC, does have  
15 authority to transact business in Illinois?  
16 A Yes, Sage Spectrum does have authority to  
17 transact business in Illinois.  
18 Q Okay. You stated in your previous  
19 testimony today that you intended to provide prepaid  
20 calling services in the future; is that correct?  
21 A Your Honor, it would be prepaid local  
22 services and possibly prepaid long-distance.

1 Q Okay.

2 A It would not be through a prepaid calling  
3 card.

4 Q Okay. I just wanted to be clear.

5 ADMINISTRATIVE LAW JUDGE BENN: All right.

6 Well, then, turning to what we have as exhibit -- is  
7 Ms. Burt still present?

8 MS. BURT: Yes, your Honor.

9 ADMINISTRATIVE LAW JUDGE BENN: Previously, you  
10 entered as Exhibit 1 the prefiled testimony of Andrew  
11 Karl today. And so I will direct the court reporter  
12 to add, noted as Exhibit 1, the prefiled testimony,  
13 which was previously filed on E-docket on  
14 September 30th, 2008.

15 With regard to -- you have attached  
16 financial information as Exhibit E to the application  
17 and you have also attached -- or referenced as  
18 Exhibit G a confidential chart of accounts.

19 I note that I have received from the  
20 company as filed on E-docket on September 4th a  
21 motion for confidential treatment of the financial  
22 statements as well as the confidential chart of

1 accounts for the applicant.

2 Is your intent to bring these -- bring  
3 this motion pursuant to 220 Illinois Compiled  
4 Statute, Section 5, dash, 109 of the Illinois Public  
5 Utilities Act?

6 MS. BURT: Yes. Also with respect to  
7 Section 200, dash, 2, dot, 430 of the Illinois  
8 Administrative Code.

9 ADMINISTRATIVE LAW JUDGE BENN: Okay. In  
10 addition, I note on your motion that you're seeking  
11 confidential treatment, as I stated prior, all the  
12 financial statements of the manager as well as the  
13 confidential chart of accounts of the applicant.

14 MS. BURT: That is correct.

15 ADMINISTRATIVE LAW JUDGE BENN: I am noting  
16 that you are seeking that treatment, but I do not see  
17 in the motion where you're stating the length of time  
18 you're seeking the confidential and proprietary  
19 treatment.

20 How long do you intend to seek that  
21 coverage?

22 MS. BURT: We would request that the period of

1 confidential treatment, if granted, be given for up  
2 to three years.

3 ADMINISTRATIVE LAW JUDGE BENN: Okay.

4 Ms. Chang, do you have any objection to the motion  
5 for confidential treatment of the financial  
6 statements and confidential chart of account for the  
7 applicant?

8 MS. CHANG: Your Honor, staff has no objection.

9 ADMINISTRATIVE LAW JUDGE BENN: Then I will  
10 grant the motion for confidential treatment of the  
11 financial statements and confidential chart of  
12 account for the applicant and recommend to the  
13 Commission that those documents be afforded  
14 proprietary treatment for a period of three years.

15 Counsel, are you also entering the  
16 other attachments as stated on your application as  
17 exhibits into the record, namely, Exhibit A, which is  
18 the list of contacts?

19 MS. BURT: Your Honor --

20 ADMINISTRATIVE LAW JUDGE BENN: Exhibit -- I'm  
21 sorry?

22 MS. BURT: Yes. Yes, we would ask that it be

1 entered into the record.

2 ADMINISTRATIVE LAW JUDGE BENN: As well as  
3 Exhibit B, the certificate of formation?

4 MS. BURT: Yes. We would ask that that also be  
5 entered into the record.

6 ADMINISTRATIVE LAW JUDGE BENN: With regard to  
7 the other exhibits, Exhibit C, Exhibit D, and  
8 Exhibit F, will you be also entering those into the  
9 record?

10 MS. BURT: Yes, your Honor. We would,  
11 likewise, request that those exhibits be entered.

12 ADMINISTRATIVE LAW JUDGE BENN: As well as  
13 Exhibit G, which we previously discussed is the  
14 confidential chart of accounts.

15 MS. BURT: Correct.

16 ADMINISTRATIVE LAW JUDGE BENN: Okay. Any  
17 objection, Ms. Chang?

18 MS. CHANG: No objections, your Honor.

19 ADMINISTRATIVE LAW JUDGE BENN: Okay. Then I  
20 will also direct the court reporter to include as  
21 additional exhibits what we have mentioned  
22 previously, which is Exhibit 3, being the contact

1 information for Spectrum, LLC; Exhibit 4, the  
2 certificate of formation for LLC -- for Sage  
3 Spectrum, LLC; Exhibit 5, the authority to transact  
4 business in Illinois; Exhibit 6, the management and  
5 technical qualifications for the company; Exhibit 7,  
6 the UTAC and ITAC forms; and previously referred to  
7 as in the motion for confidential treatment,  
8 Exhibit 8, which is the confidential chart of  
9 accounts.

10 (Whereupon, Applicant's Exhibit  
11 Nos. 3-8 were marked for  
12 identification.)

13 ADMINISTRATIVE LAW JUDGE BENN: Finally,  
14 Ms. Chang, I didn't ask you if you had a  
15 recommendation with regard to granting these  
16 certificates to the applicant.

17 MS. CHANG: Your Honor, before I answer that  
18 question, I have another question for the applicant  
19 as well as for you that I wasn't clear on.

20 ADMINISTRATIVE LAW JUDGE BENN: Okay.

21 MS. CHANG: Okay. In this testimony, Mr. Karl  
22 said that they also seek authority to provide prepaid

1 local exchange and interexchange services. And  
2 further, the applicant may also provide access line  
3 to provide of pay phone services.

4 And this was in the testimony, but  
5 staff wasn't sure how will this be included in the  
6 recommendation.

7 ADMINISTRATIVE LAW JUDGE BENN: Actually, it  
8 was my intent to include in the recommendation  
9 exactly what the applicant has been seeking, which is  
10 the local and interexchange authority.

11 If Mr. Karl or counsel would like to  
12 point out to me where you're seeking authority for  
13 pay phones, I would entertain that separately.

14 THE WITNESS: Your Honor, this is Andrew.  
15 Regarding the pay phone service, it would not be --  
16 we don't wish to provide pay phone service. It would  
17 just be for access line service. And this would just  
18 be a component that will be included in the tariff.

19 ADMINISTRATIVE LAW JUDGE BENN: Okay.

20 MS. CHANG: Okay.

21 ADMINISTRATIVE LAW JUDGE BENN: Okay. Is that  
22 fine then, counsel?

1 MS. CHANG: It is. It must be my  
2 misunderstanding.

3 ADMINISTRATIVE LAW JUDGE BENN: Okay.

4 MS. CHANG: Okay. Yes. This is staff, Karen  
5 Chang. I have a recommendation for Sage Spectrum,  
6 LLC; that their request for 13-403, 13-404, 13-405 be  
7 granted because the company shows technical,  
8 managerial, and financial strength that will be able  
9 to provide this services in Illinois.

10 ADMINISTRATIVE LAW JUDGE BENN: Okay.

11 Ms. Chang, I will accept your recommendation and  
12 consider that along with the record in preparing a  
13 recommendation to the Commission accordingly.

14 Is there anything else for the good of  
15 the record today?

16 MS. BURT: Not from us, your Honor.

17 ADMINISTRATIVE LAW JUDGE BENN: Anything from  
18 staff?

19 MS. CHANG: No more things from staff. Thank  
20 you.

21 ADMINISTRATIVE LAW JUDGE BENN: Okay. Then I  
22 will mark this record heard and taken, and thank you

1     for your time.

2                                 HEARD AND TAKEN

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